



Secure Network Systems, LLC

A Veteran, Woman-owned 8(a)
Small Disadvantaged Business

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Capabilities—Information Technology/Office Productivity Products and Services

- Cloud and Infrastructure Solutions
- Secure Systems Integration
- Identity, Authentication, and Access Control
- Secure Software Development/Customization
- Security Risk/Vulnerability Assessment
- Systems Certification and Accreditation
- Disaster Recovery/Continuity of Operations
- Security Training and Support

Company Overview

Secure Network Systems, LLC (SNS) was formed in 1999 and is a successful SBA-certified 8(a) Business Development Company. With a specialty in cyber security and physical systems security, our ability to provide solutions is proven across Federal, State, and local government and over 200 established commercial sector customers.

As a GSA-certified HSPD-12 Complete End-to-end Solution Provider, SNS also has a solid portfolio of products and services to accomplish goals and solve problems including patent-pending fully FIPS 201 compliant suite of CRITSEC® products to converge management of physical and logical access control and strengthen identity management. Our approach is risk-based, meaning that we prioritize and recommend countermeasures based upon business impact, vulnerabilities, and the threat horizon while balancing between technology, process, and people. Many products are NIST and GSA certified and can be implemented to subsequent assessment and authorization.

Past Performance and Successes

- Army Base FIPS 201 Access Control Migration—In order to update access controls for Army Management Staff College spanning two buildings, implemented SNS CRITSEC solution for CAC credentials and smart card visitor/temp cards with the full bit stream for guaranteed uniqueness.
- DHS FIPS 201 Access Control Migration—Updated existing access control to full FIPS 201 for the Federal Protective Service's Facility Security Level 4 MegaCenter, monitoring the Western US.
- Medical Center FIPS 201 Access Control Migration—Updated utilization of CAC and prox cards for access to controlled and limited zones across a medical center campus in parallel with the current proximity card access, provided certified readers and implementation guidance.
- Agency-wide FIPS 201 Logical Access Control—Transformed userid/password combinations for user authentication to PIV smart card and biometrics with a high-degree of assurance, provided certified reader devices to two federal agencies with selection and implementation guidance.
- Statewide Voter Registration and Election Management Information Assurance—Served as Information Assurance specialists for a multi-year project to migrate to new federally compliant system that consolidated 64 disparate systems. Identified, mitigated, and verified several major vulnerabilities prior to going live.

DUNS: 110340937
EIN: 46-0466495
Cage: 3B4E6

SBA 8(a)

GSA 8(a) STARS II #GS-06F-1183Z
Authorized Agent:
Schedule 70 #GS-35F-0296R
Schedule 70 #GS-35F-0143R



Key Personnel

- Melani Hernoud, CISM, CEO and founder of SNS is an acknowledged security specialist in the convergence of logical and physical security systems, with over 25 years experience in IT, and security for the most recent 14 years. She was with the United States Air Force.
- MG (Ret) Dave Bryan is the President of SNS and previously served as President of the National Security Group, USfalcon, Inc; as the President, Defense Systems Group and Corporate EVP, ManTech International, Inc; and as the Sector Vice President for Global C4ISR at Northrop Grumman Information Technology. His 34 year military career included assignments as the Commander, USSTRATCOM Joint Task Force – Computer Network Defense; Vice Director, Defense Information Systems Agency; CIO and J-6, US Pacific Command; and Deputy G-6, US Army Staff.
- Betty Pierce, GSLC, Chief Operating Officer and co-founder of SNS is a seasoned business executive with over 30 years in IT. Formerly an IBM Systems Engineer, she has managed every SNS engagement and company certifications. She has delivered solutions to over 200 customers.
- Jeff Weaver, CCNP, SCSA, Director of Security Architecture has over 20 years experience in global telecommunications, with an emphasis on InfoSec for the past 14 years. He has a large WAN, cloud computing and wireless expertise, numerous certifications and a TS Clearance.

Products from Leading Manufacturers

Identity Authentication and Access

HID Global; OMNIKEY; ActivIdentity; Fargo; Datacard credential printers
FIPS 201 PIV and CAC Smart Card Products and Services
Axis and Panasonic video surveillance; Intrusion Detection Systems

IT/Network Layered Security Solutions

Quest Software; GFI Software; Trend Micro; AVG; McAfee; SanDisk
Core Impact; Cenzic Hailstorm; Open source/commercial tools
Cisco; Juniper; SonicWALL; APC Power, many offerings across network layers

Biometrics/Smart Card Solutions

Precise Biometrics; MorphoTrak (formerly Sagem Morpho)
Oberthur; Gemalto; NXP
IdShield Electromagnetically Opaque Shielding sleeves, wallets, and passport holders

Secure Office Machines & Productivity Tools

Canon; Minolta; Xerox; Hewlett Packard
Copiers; Multi-function Fax/Scan/Copiers; Secure Printers

334290	Other Communications Equipment Manufacturing	333315	Photographic and Photocopying Equipment Manufacturing
541512	Computer Systems Design Services	334119	Computer Peripheral Equipment
541511	Custom Computer Programming Services	334111	Computer Manufacturing
541513	Computer Facilities Management Services	334112	Computer Storage Manufacturing
541519	Other Computer Related Services	423430	Computer Peripheral & Software
541690	Other Scientific and Technical Consulting Services	423610	Electrical Apparatus & Equipment
541990	Other Professional, Scientific, & Technical Services	423710	Hardware Merchant Wholesaler
511210	Software Publishing	517210	Wireless Telecomm Services
561210	Facilities Support Services	519190	All Other Information Services
561621	Security Systems Services (except Locksmiths)	811212	Computer and Office Maintenance
928110	National Security	922160	Fire Protection